YAGEO Corporation

Company Presentation

November 2024

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About YAGEO Group

Built Into Tomorrow

Headquartered in Taipei, Taiwan, we harness our expertise to provide innovative, dependable solutions, enhancing our customers' products for a safer, more efficient, and interconnected future.

1977
Founded

40,000+
Global Employees

100+
Locations Worldwide

$4B
Yearly Revenues

2K+
Patents

273K+
Global Customers

PRINCIPAL BRANDS

Group Statement

OUR MISSION

Utilize our expertise to deliver innovative, reliable solutions that elevate our customers' products, shaping a safer, more efficient, and interconnected future.

OUR VISION

Leverage our manufacturing scalability, comprehensive product offering, and the ingenuity of our global talent to build robust, sustainable, and resilient relationships with our customers.

Company Strategies

A Provide total solutions with broad product selections (resistors, capacitors, inductors, and wireless/power components) across all market segments with focus on new technologies (5G, automotive(EV), industrial, and IoT)

B Provide innovative and customized services such as design-in, EDI, JIT, VMI, and online B2B services to our clients

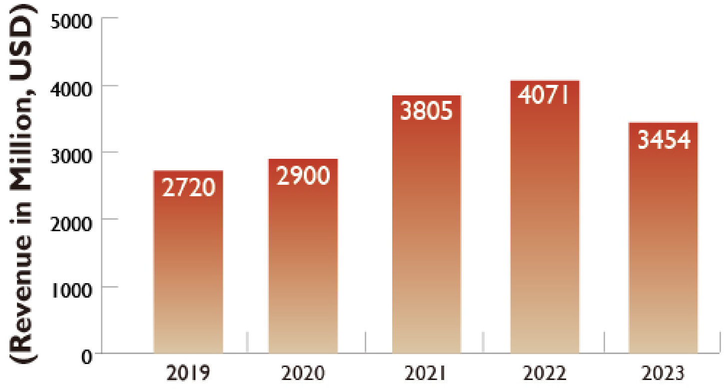
C Expand our global presence and scale through our global sales and network, distributors, and blue-chip focused customers

D Continue to enhance our expertise in both manufacturing craft and technologies advancement

E Continue to grow organically and through M&A and become a passive component power house

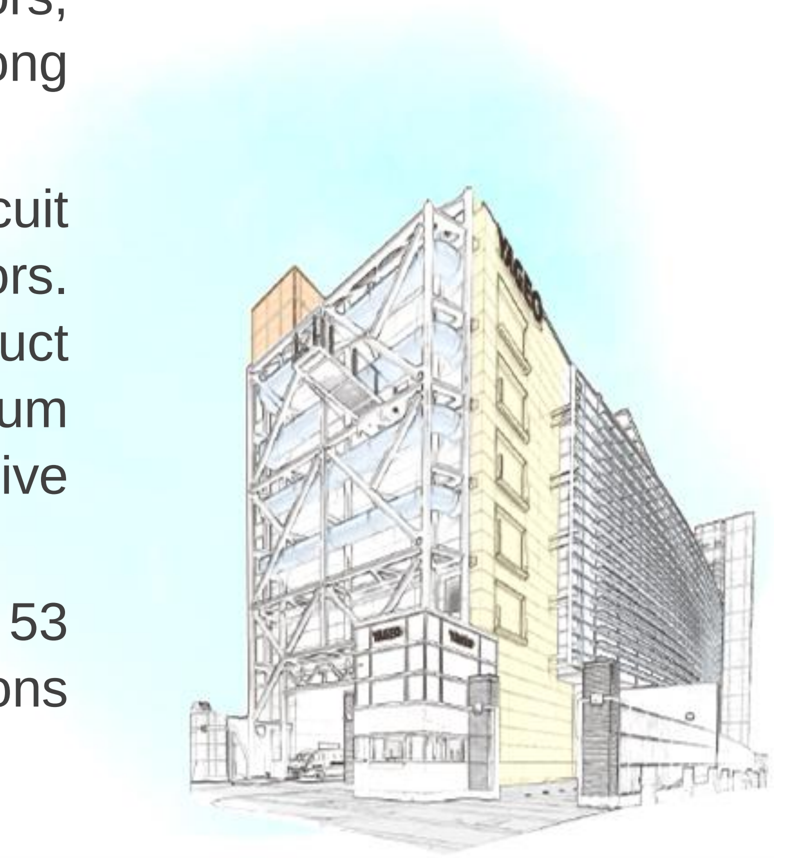
YAGEO at a Glance

- **YAGEO** was founded in 1977, public listed on TWSE since 1993.
- Our expanded global community and footprint makes us an industry leader with greater opportunities for our employees and customers, and increased ability for high-growth segments and applications.
  - **No. 1 in Chip resistors**
  - **No. 1 in Tantalum capacitors**
  - No. 3 in MLCCs
  - No. 3 in Inductors
- Market caps reached around NTD$ 338 billion as of August 30th, 2024.
- Included in the MSCI Taiwan Index, FTSE/TWSE Taiwan 50 Index, FTSE4Good TIP Taiwan ESG Index, and TWSE Taiwan Employment Creation 99 Index.



A Global Passive Component Leader

- YAGEO is the world's only electronic component and service provider who has all three of the main pillars of the passive component industry—resistors, capacitors, and inductors, with each of the products having the leading position among its peers.
- YAGEO has extended its product portfolio to circuit protection components, wireless components and sensors. After years of international acquisitions and internal product portfolio optimization, YAGEO has transformed to a premium solution provider with high design-in capability and extensive reach into those hard to penetrate segments and markets.
- YAGEO has strong global presence with 35 sales offices, 53 manufacturing sites, and 20 R&D centers in 32 nations worldwide.



A Global Passive Component Leader

- As total passive component solution provider, YAGEO offers innovative global logistics, electronic data interchange, design-in services, web-based self-helped platforms, and online B2B interfaces with advanced IT solutions and other ease-of-doing-business tools.
- YAGEO products are widely used in all kinds of electronic applications, including AI, automotive, industrial, 5G/6G, IoT, cloud/data center, medical, aerospace, alternative energy, telecommunications, power supplies, computers and peripherals, and consumer electronics.
- YAGEO has a strong and diversified customer profile, including global brand customers, leading EMS, ODM/OEM, and distributors.

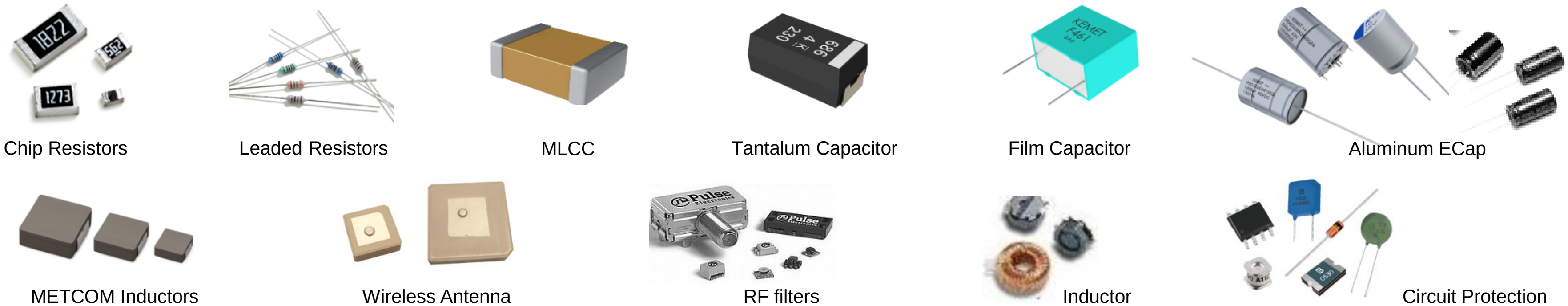
A Global Passive Component Leader

- YAGEO closed the merger deal of **Nexensos**, a global leader in premium platinum thin-film temperature sensors, in an all-cash transaction of **EUR 79.4 million** in April 2023**.** YAGEO continued to close another merger deal of **Telemecanique Sensors** in November 2023, a leading global specialist in mission-critical electromechanical and electronic sensors, in an all-cash transaction of **EUR 686 million**.
- YAGEO completed the merger of a leading inductor maker **Chilisin** in January 2022, through a share-swap transaction. Earlier, YAGEO also completed the mergers of **KEMET** in June 2020 and **Pulse Electronics** in December 2018, with total equity valued **US$ 1.64 billion** and **US$ 740 million** in cash, respectively.
- In 2023, YAGEO reached its 2nd highest revenue of NTD$ 107.6 billion with 33.5% of Gross Margin, 19% of Operating Margin, EPS of NT$ 41.8, and 13.6% of ROE.

Broad Product Offering Targeting Key Verticals

Automotive | Alternative Energy | Industrial | Monitoring/Power | IoT/ Communications | Medical/ High Reliability

Consumer | Computer Related | Telecom | Aerospace/ Defense | High Voltage | Portable Devices



Chip Resistors | Leaded Resistors | MLCC | Tantalum Capacitor | Film Capacitor | Aluminum ECap

METCOM Inductors | Wireless Antenna | RF filters | Inductor | Circuit Protection

Various Customer Base

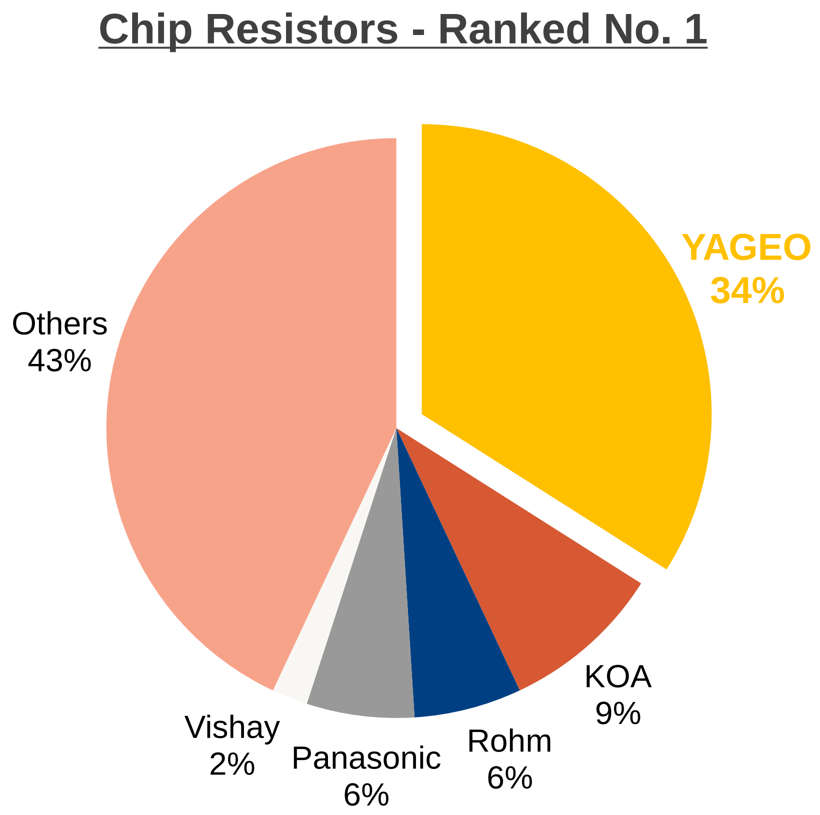
YAGEO GROUP

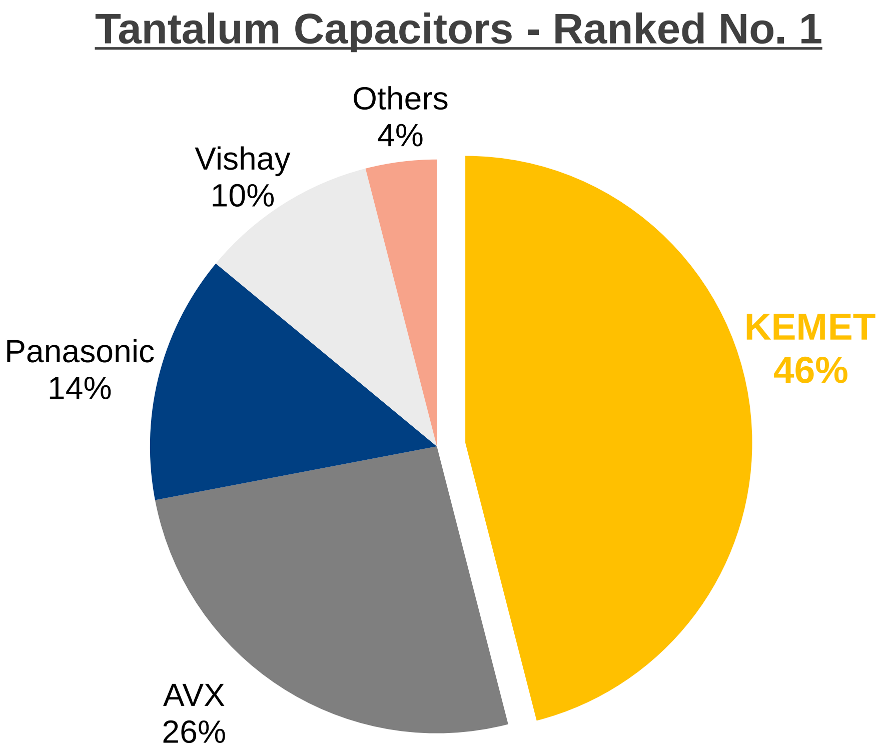
Brand :

EMS / OEM :

Distributor :

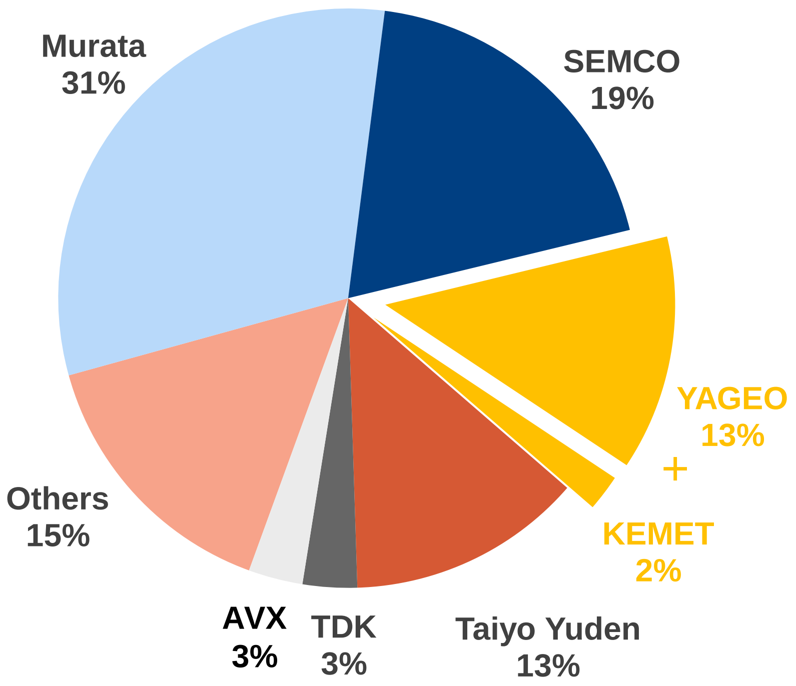
Leading Market Position



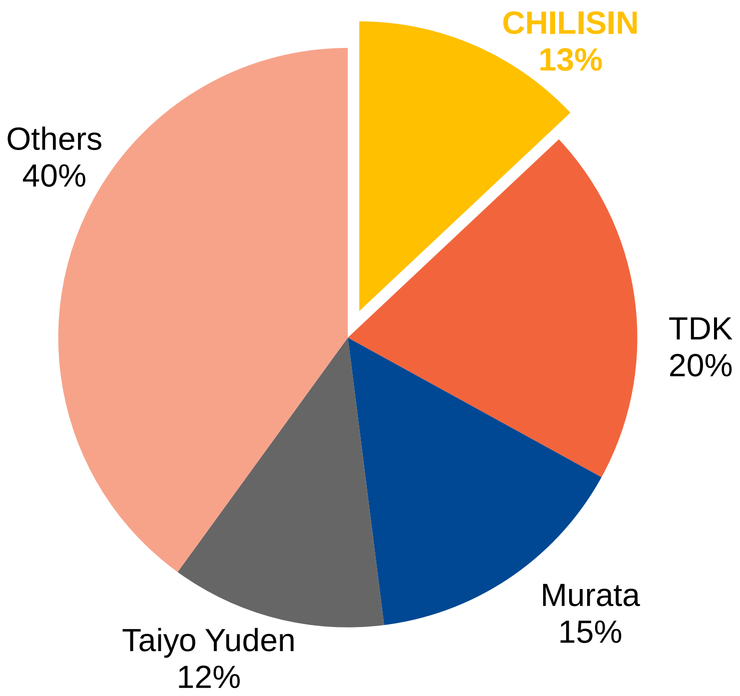


Leading Market Position

MLCCs - Ranked No. 3



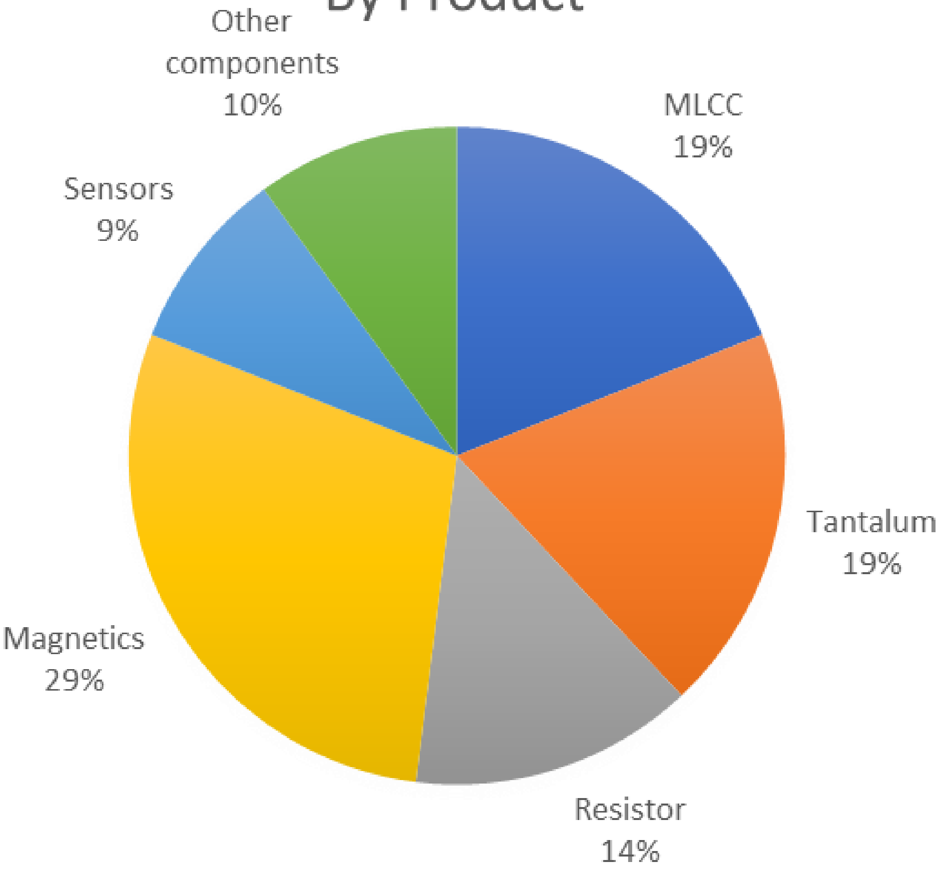
Inductors - Ranked No. 3



3Q2024 Sales Breakdown

NT$ 31,738 M
QoQ +1%
YoY +16%

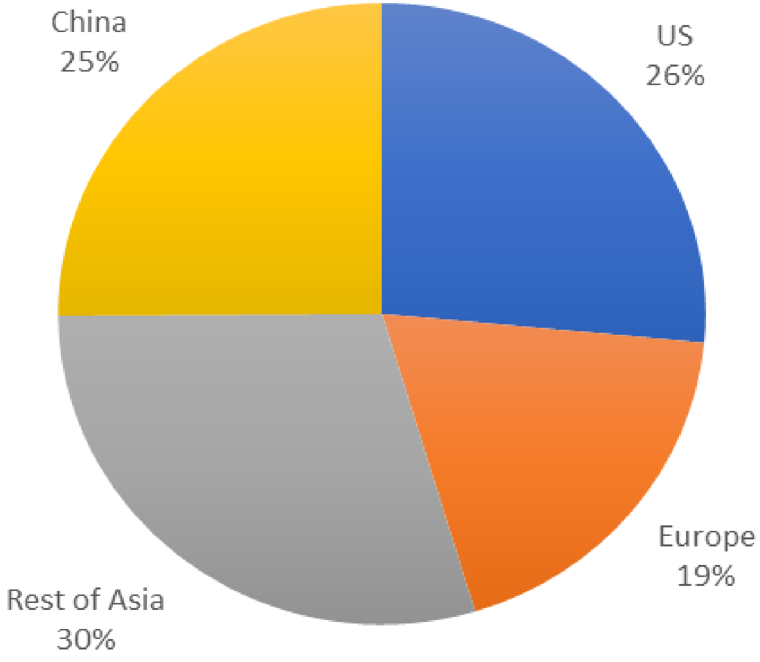
By Product



Products	2Q24	3Q24	QoQ change (ppts)
MLCC	18%	19%	1
Tantalum	18%	19%	1
Resistor	14%	14%	0
Magnetics	30%	29%	(1)
Sensors	10%	9%	(1)
Other components	10%	10%	0

By Region*

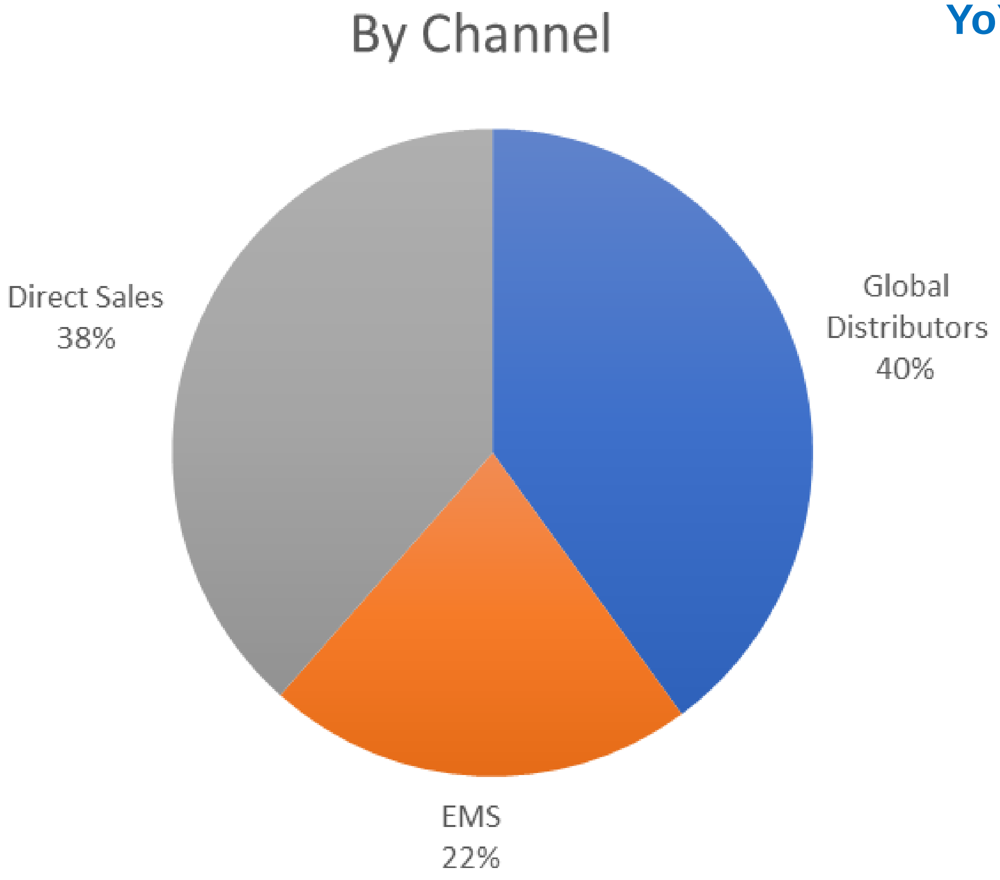
* By Customer HQ



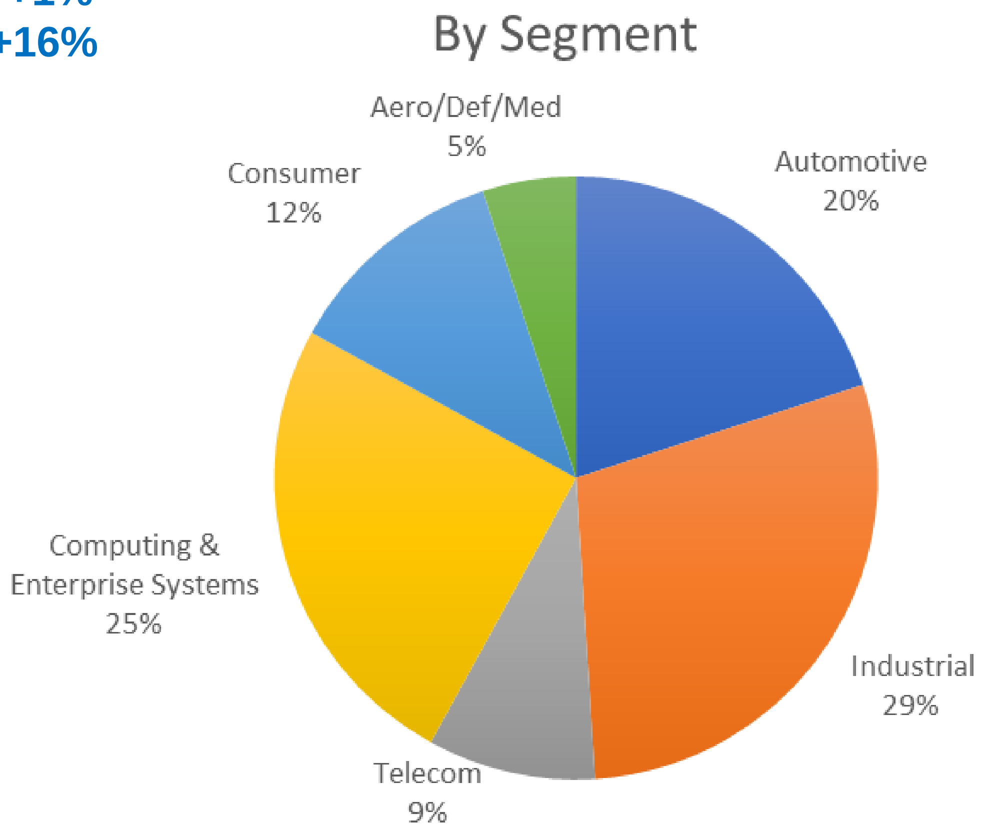
Regions	2Q24	3Q24	QoQ change (ppts)
US	26%	26%	0
Europe	20%	19%	(1)
China	25%	25%	0
Rest of Asia	29%	30%	1

3Q2024 Sales Breakdown

NT$ 31,738 M
QoQ +1%
YoY +16%



Channels	2Q24	3Q24	QoQ change (ppts)
Global Distributors	40%	**40%**	0
EMS	19%	**22%**	3
Direct Sales	41%	**38%**	(3)



Applications	2Q24	3Q24	QoQ change (ppts)
Automotive	20%	**20%**	0
Industrial	32%	**29%**	(3)
Telecom	9%	**9%**	0
Computing & ESs	22%	**25%**	3
Consumer	12%	**12%**	0
Aero/Def/Med	5%	**5%**	0

* In Q3 Segment was reclassed, moving Medical from Industrial to Aerospace / Defense / Medical

3Q2024 Income Statement

YAGEO GROUP

YAGEO Consolidation (reviewed)

Amount in NT$ Million

	3Q24		2Q24		Q-Q	3Q23		Y-Y
	Amount	%	Amount	%	Change %	Amount	%	Change %
Net Sales	31,738	100.0	31,418	100.0	1.0	27,396	100.0	15.9
Cost of Sales	(20,560)	(64.8)	(20,380)	(64.9)	0.9	(18,290)	(66.8)	12.4
Gross Margin	11,178	35.2	11,038	35.1	0.1 ppts	9,106	33.2	2.0 ppts
Operating Expenses	(4,542)	(14.3)	(4,556)	(14.5)	0.2 ppts	(3,724)	(13.6)	(0.7 ppts)
Operating Profit	6,636	20.9	6,482	20.6	0.3 ppts	5,382	19.6	1.3 ppts
Non-operating Items	556	1.8	923	2.9	(1.2 ppts)	893	3.3	(1.5 ppts)
Income Before Tax	7,192	22.7	7,406	23.6	(0.9 ppts)	6,275	22.9	(0.2 ppts)
Income Tax	(1,508)	(4.8)	(1,919)	(6.1)	1.4 ppts	(1,346)	(4.9)	0.2 ppts
Net Income	5,683	17.9	5,486	17.5	0.4 ppts	4,930	18.0	(0.1 ppts)
Noncontrolling Interests	(34)	(0.1)	(34)	(0.1)	(0.0 ppts)	(88)	(0.3)	0.2 ppts
Net Income (attributable to the parent)	5,649	17.8	5,453	17.4	0.4 ppts	4,841	17.7	0.1 ppts
EPS (NT$ Dollar)	11.01		10.85		1.5	9.65		14.1
EBITDA	8,857	27.9	8,664	27.6	0.3 ppts	7,486	27.3	0.6 ppts

- Q-Q/Y-Y Change of Net Sales, Cost of Sales , and EPS is in %, the rest of Changes is in percentage point.
- The financial data is based on T-IFRS

3Q2024 Non-operating Items

YAGEO GROUP

YAGEO Consolidation (reviewed)

Amount in NT$ Million

	3Q24	2Q24	Q-Q Change %	3Q23	Y-Y Change %
Foreign Exchange Gain (Loss)	(76)	287	(126.3)	179	(142.3)
Net Interest Income (Expense)	541	632	(14.4)	503	7.4
Investment Income on Equity-Method	94	98	(4.7)	80	17.4
Others	(3)	(94)	(97.1)	131	(102.1)
Total	556	923	(39.8)	893	(37.7)

- *The financial data is based on T-IFRS*

Q1 to Q3 2024 Income Statement

YAGEO GROUP

YAGEO Consolidation (reviewed)

Amount in NT$ Million

	1Q-3Q2024		1Q-3Q2023		Y-Y
	Amount	%	Amount	%	Change %
Net Sales	91,661	100.0	80,248	100.0	14.2
Cost of Sales	(59,811)	(65.3)	(53,653)	(66.9)	11.5
Gross Margin	31,850	34.7	26,595	33.1	1.6 ppts
Operating Expenses	(13,768)	(15.0)	(11,216)	(14.0)	(1.0 ppts)
Operating Profit	18,082	19.7	15,378	19.2	0.6 ppts
Non-operating Items	2,595	2.8	2,767	3.4	(0.6 ppts)
Income Before Tax	20,677	22.6	18,145	22.6	(0.1 ppts)
Income Tax	(4,878)	(5.3)	(5,378)	(6.7)	1.4 ppts
Net Income	15,799	17.2	12,768	15.9	1.3 ppts
Noncontrolling Interests	(88)	(0.1)	(74)	(0.1)	(0.0 ppts)
Net Income (attributable to the parent)	15,711	17.1	12,693	15.8	1.3 ppts
EPS (NT$ Dollar)	31.06		25.31		22.7
EBITDA	24,792	27.0	21,538	26.8	0.2 ppts

- Q-Q/Y-Y Change of Net Sales, Cost of Sales , and EPS is in %, the rest of Changes is in percentage point.
- The financial data is based on T-IFRS

3Q2024 Selected Balance Sheet Summary

YAGEO GROUP

YAGEO Consolidation (reviewed)

Amount in NT$ Million

	As of Sep 30 2024	As of Jun 30 2024	Q-Q Change %	As of Sep 30 2023	Y-Y Change %
Cash and cash equivalents	94,244	92,332	2.1	82,624	14.1
Receivables	22,832	23,569	(3.1)	21,151	7.9
Inventory	26,798	26,466	1.3	25,099	6.8
Total Assets	**358,391**	**358,563**	(0.0)	**314,475**	14.0
Payables	15,484	14,855	4.2	14,618	5.9
Net financial debts	22,721	24,447	(7.1)	11,518	97.3
Total Liabilities	**203,432**	**212,571**	(4.3)	**175,752**	15.7
Total Equity	**154,959**	**145,993**	6.1	**138,723**	11.7
Total Liabilities & Equity	**358,391**	**358,563**	(0.0)	**314,475**	14.0
Net Financial Debt / Equity	**14.7%**	**16.7%**	**(2.1 ppts)**	**8.3%**	**6.4 ppts**
Net Financial Debt / EBITDA	**71.0%**	**79.8%**	**(8.8 ppts)**	**39.2%**	**31.7 ppts**
ROE (Quarterly)	**3.8%**	**3.9%**	**(0.1 ppts)**	**3.7%**	**0.1 ppts**
ROE (Annualized)	**14.5%**	**14.3%**		**13.1%**	

- The financial data is based on T-IFRS

3Q2024 Cash Flow

YAGEO GROUP

YAGEO Consolidation (reviewed)

Amount in NT$ Million

	3Q24 Amount	2Q24 Amount	Q-Q Change %	3Q23 Amount	Y-Y Change %
Net Cash Provided by (Used in) Operating Activities	8,282	5,254	57.6	9,654	(14.2)
Net Cash Provided by (Used in) Investing Activities	(3,876)	(5,146)	(24.7)	(3,514)	10.3
Net Cash Provided by (Used in) Financing Activities	(1,624)	6,969	(123.3)	2,205	(173.7)
FX Difference	(869)	1,366	(163.6)	456	(290.7)
Net Increase (Decrease) in Cash and Cash Equivalents	1,912	8,443	(77.4)	8,801	(78.3)
Cash and Cash Equivalents , Beginning of Period	92,332	83,889	10.1	73,823	25.1
Cash and Cash Equivalents , End of Period	94,244	92,332	2.1	82,624	14.1

- The financial data is based on T-IFRS

3Q2024 Working Capital Management

YAGEO Consolidation (reviewed)

Amount in NT$ Million

	3Q24	2Q24	Q-Q Change %	3Q23	Y-Y Change %
Accounts Receivable	22,832	23,569	(3.1)	21,151	7.9
DSO	67	65	2.1	69	(3.0)
Inventory	26,798	26,466	1.3	25,099	6.8
DOH-Total Company (Amt)	118	119	(0.5)	126	(6.2)
Accounts Payable	15,484	14,855	4.2	14,618	5.9
DPO	67	64	5.4	70	(3.2)
Net Working Capital	34,146	35,180	(2.9)	31,632	7.9

- The financial data is based on T-IFRS

YAGEO GROUP

Built into Tomorrow

Thank you!謝謝你!

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